

FORLIANCE initiates, finances, creates and manages robust nature-based climate projects and integrates them into sustainability strategies with our clients to achieve their Net Zero Carbon targets. Together with our global partners, and our 55+ team members in ten countries, we strive to create intact forests and ecosystems that positively impact our climate, biodiversity and human well-being.



To support our team's mission to proactively promote climate protection, we are looking for a

Senior Director Nature Based Solutions

YOUR TASKS:

- Team Management (Team of approx. 25 people)
- Responsibility for annual division budget and monitoring of deadlines
- Participate in business strategy to improve and deliver highest quality consulting services and products
- Growing new service lines/possibly developing new methodologies in Natural Climate Solutions
- Strategic support to structure the project pipeline and to cover the client's demand of carbon credits
- Support in project proposals/providing technical feedback
- Drive new joint ventures in Africa / South East Asia and strengthen the business in Latin America
- Represent FL in different forums and corporate events
- Gathering intelligence about market trends, relevant regulation and policies
- Responsibility for short-, mid- and long-term Carbon Inventory management
- Develop a portfolio of carbon forestry project

YOUR PROFILE:

- University degree in economics, resource management, forestry, agriculture or related field
- Background in the "investment world"
- At least 10 years of experience in managing international teams
- At least 8 years of professional experience in sustainable land use and carbon markets
- Proven experience of simultaneous management of different projects in an international team
- Experience in the preparation of business and financial plans for natural carbon projects or similar (e.g. renewable energy)
- Fluent in English. Fluency in Spanish or French, additional languages are an advantage
- Willingness to travel
- Professional experience in Latin America, Africa or South-East Asia is an advantage

Be part of our excellent team and contribute to climate protection/our mission. – This is a full-time position. Workplace in Germany, the Netherlands or Spain preferred. We look forward to receiving your application including a motivational letter focused on the job description in English with CV, in a digital format of your choice, a description of your expertise & salary expectation via e-mail to jobs@forliance.com.



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Manager HR & Office



WHAT WE OFFER:

- Collaboration in an international interdisciplinary and dynamic team
- Exciting field of work at the interface between business and climate protection
- A casual work environment with impact
- A comprehensive introduction to our team and processes while providing the space to develop your own solutions – new ideas are expressly welcome
- Flexible work location
- Regular training and capacity building



OUR MISSION:

We let values **GROW**:

- we grow well financed, managed and monitored forests and ecosystems
- we grow long-term alliances with project stakeholders and clients
- we grow financial mechanisms and payment for ecosystem services to scale and improve projects
- we grow transparency and traceability through robust carbon standards, digital solutions, and earth observation technologies
- we grow the competency of our team by trainings, education and onboarding world leading experts

We create positive impact on our **CLIMATE**:

- we partner with implementation organizations, international investors and development banks to develop the most robust climate projects
- we help industry clients to account and manage their greenhouse emissions
- we monitor, report and verify impact and results of performance indicators
- we create climate solutions that are based on scientific research
- we initiate transformation to fight climate change and to achieve carbon targets.

We take **ACTION**:

- we mobilize finance for ecosystem services and develop new integrated value chains together with local stakeholders
- we use nature to build robust and proven carbon sinks by applying internationally recognized carbon standards and methodologies
- we turn carbon reduction plans into concrete action, and projects
- we think new ways and combine proven nature-based solutions with innovative financial mechanisms and state-of-the-art technology
- we unlock new climate action project types and promote developing of new methodologies for carbon sinks