

FORLIANCE initiates, finances, creates and manages robust nature-based climate projects and integrates them into sustainability strategies with our clients to achieve their Net Zero Carbon targets. Together with our global partners, and our 55+ team members in ten countries, we strive to create intact forests and ecosystems that positively impact our climate, biodiversity and human well-being.



To support our team's mission to proactively promote climate protection, we are looking for a

Senior Manager Nature Based Solutions (w/m/d)

Together with our team you will develop tailor-made proposals for international organizations, donors and companies, you will participate in the monitoring and implementation of field activities in a multidisciplinary environment with a high level of demand and commitment.

YOUR TASKS:

- Team Management: Coordination, guidance and management of team resources
- Monitoring of deadlines
- Set up international consortiums to compete at tenders
- Coordination/ writing of consultancy proposals to corporate and national and international donors/agencies
- Conduction of performance reviews
- Support of recruiting processes
- The position reports directly to the Management Team
- Work in close cooperation with technical department teams to support project proposals and to provide technical feedback
- Gathering intelligence about international cooperation and market trends at NBS Space
- Proactively participate in business strategy to improve and deliver highest quality

YOUR PROFILE:

- University degree in economics, resource management, forestry, agriculture or related field
- At least 5 to 10 years of demonstrable experience in winning tenders with GIZ, World Bank, Green Climate Fund or other national and international donors with ticket size above 2 million USD
- At least 5 to 10 years of experience in managing international teams
- Proven experience in simultaneous management of different projects
- Fluent in English. Spanish or French fluency is a plus, additional languages are an advantage
- Willingness to travel
- Professional experience in Latin America, Africa or South-East Asia is an advantage

Be part of our excellent team and contribute to climate protection/ our mission. – This is a full-time position. Workplace in Germany or the Netherlands preferred. We look forward to receiving your application including a motivational letter focused on the job description in English with CV, in a digital format of your choice, a description of your expertise & salary expectation via e-mail to jobs@forliance.com.



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Manager HR & Office



WHAT WE OFFER:

- Collaboration in an international interdisciplinary and dynamic team
- Exciting field of work at the interface between business and climate protection
- A casual work environment with impact
- A comprehensive introduction to our team and processes while providing the space to develop your own solutions – new ideas are expressly welcome
- Flexible work location
- Regular training and capacity building



OUR MISSION:

We let values **GROW**:

- we grow well financed, managed and monitored forests and ecosystems
- we grow long-term alliances with project stakeholders and clients
- we grow financial mechanisms and payment for ecosystem services to scale and improve projects
- we grow transparency and traceability through robust carbon standards, digital solutions, and earth observation technologies
- we grow the competency of our team by trainings, education and onboarding world leading experts

We create positive impact on our **CLIMATE**:

- we partner with implementation organizations, international investors and development banks to develop the most robust climate projects
- we help industry clients to account and manage their greenhouse emissions
- we monitor, report and verify impact and results of performance indicators
- we create climate solutions that are based on scientific research
- we initiate transformation to fight climate change and to achieve carbon targets.

We take **ACTION**:

- we mobilize finance for ecosystem services and develop new integrated value chains together with local stakeholders
- we use nature to build robust and proven carbon sinks by applying internationally recognized carbon standards and methodologies
- we turn carbon reduction plans into concrete action, and projects
- we think new ways and combine proven nature-based solutions with innovative financial mechanisms and state-of-the-art technology
- we unlock new climate action project types and promote developing of new methodologies for carbon sinks